

Income Statement

In 000 MKD

| | Position | Previous Period | Curent Period | Indexes |
|-----|----------------------------------------------------------------------------------------|------------------|----------------|-----------------------------|
| | | Year to date | Year to date | curent year / previous year |
| 1 | Sales revenues | 45.328.088 | 36.136.055 | 80 |
| 1a | Revenues from domestic market | 33.051.490 | 25.555.843 | 77 |
| 1b | Revenues from foreign markets | 12.276.599 | 10.580.212 | 86 |
| 2 | Cost of goods sold | 44.011.103 | 35.220.529 | 80 |
| 3 | Gross Profit | 1.316.985 | 915.526 | 70 |
| 4 | Administrative Costs | 142.067 | 171.920 | 121 |
| 5 | Sales and Marketing Cost | 403.429 | 483.580 | 120 |
| 6 | Provisions | 0 | 0 | 0 |
| 7 | Other operating revenues | 151.579 | 163.765 | 108 |
| 8 | Impairment and Other operating Costs | 35.446 | 68.270 | 193 |
| 9 | Operating profit | 887.622 | 355.522 | 40 |
| 10 | Total Financial Revenue | 41.881 | 29.313 | 70 |
| 10a | Financial revenues from investment, loans granted and interest and exchange rate gains | 41.881 | 29.313 | 70 |
| 10b | Other Financial Revenue | 0 | 0 | 0 |
| 10c | Income From Associated Companies | 0 | 0 | 0 |
| 11 | Total Financial Expenses | 81.043 | 36.138 | 45 |
| 11a | Financial expenses from interests and exchange rate losses | 81.043 | 36.138 | 45 |
| 11b | Other financial expenses | 0 | 0 | 0 |
| 11c | Losses from Associates | 0 | 0 | 0 |
| 12 | Profit from ordinary activities | 848.459 | 348.697 | 41 |
| 13 | Net Profit from Discontinued activities | 0 | 0 | 0 |
| 14 | Profit from ordinary activities before taxation | 848.459 | 348.697 | 41 |
| 15 | Corporate tax | -88.471 | -37.625 | 0 |
| 16 | Net profit | 759.988 | 311.072 | 41 |
| 17 | Net profit minority shareholders | 0 | 0 | 0 |
| 18 | Net profit Majority shareholders | 759.988 | 311.072 | 41 |
| 19 | Total other comprehensive income | -2.542 | -497 | 0 |
| 20 | TOTAL COMPREHENSIVE INCOME | 757.446 | 310.575 | 41 |

Analysis of the operating profit by nature of costs

| | Position | Previous Period | Curent Period | Indexes |
|---|---------------------------------------------------------------|-----------------|---------------|-----------------------------|
| | | Year to date | Year to date | curent year / previous year |
| 1 | Sales revenues | 45.328.088 | 36.136.055 | 80 |
| 2 | Other operating revenues | 152.505 | 164.384 | 108 |
| 3 | Changes in inventories of finished goods and work in progress | 0 | 0 | 0 |
| 4 | Cost of trading goods sold | 44.011.103 | 35.220.529 | 80 |

| | Position | Previous Period | Curent Period | Indexes |
|----|---------------------------------------------------------|-----------------|----------------|-----------------------------------|
| | | Year to date | Year to date | curent year / previous year |
| 5 | Cost of consumed materials and other supplies | 64.612 | 32.938 | 51 |
| 6 | Cost of materials, spare parts and other inventory sold | 0 | 0 | 0 |
| 7 | Services | 54.061 | 75.162 | 139 |
| 8 | Other Expenditures | 95.557 | 111.041 | 116 |
| 9 | Service costs | 219.373 | 244.832 | 112 |
| 10 | Amortization And Depreciation | 111.894 | 191.527 | 171 |
| 11 | Impairment losses of Non-current assets | 0 | 0 | 0 |
| 12 | Impairment losses of current assets | 0 | 0 | 0 |
| 13 | Provisions | 0 | 0 | 0 |
| 14 | Other operating expenses | 36.372 | 68.889 | 189 |
| 15 | Operating profit | 887.622 | 355.522 | 40 |