#### Year 2023

# **Balance Sheet**

In 000 MKD

		In 000 MKD		
Position	Previous Period	Curent Period	Indexes	
ASSETS				
NON-CURRENT ASSETS	1.244.089	1.394.837	112	
Intagible assets	36.471	29.508	81	
Property, plant and equipment	1.187.209	1.337.055	113	
Property	454.821	481.067	106	
Plant and equipment	648.271	507.160	78	
Biological assets	0	0	0	
Other Long Term Assets	84.117	348.828	415	
Investment properties (Real Estate)	0	0		
Long Term Financial Instruments	14.004	13.352	95	
Investments in subsidiaries	0	0		
Investments in associates	0	0		
Long term Loans, Receivables	0	0		
Financial investments	14.004	13.352		
Other Long Term Financial investments	0	0		
Other long-term receivables	0	0		
Deferred income tax assets	6.405	14.923		
CURRENT ASSETS	5.232.543	5.463.924		
Inventories	1.075.430	795.805		
Trade recivables	224.820	607.776		
Other recivables / Current assets	857.324	819.094		
Short-term financial investments	007.324	013.034		
Cash and cash equivalents	3.019.423	3.200.102		
Prepaid Expenses	55.545	41.146		
TOTAL ASSETS	6.476.632	6.858.760		
OFF-BALANCE-SHEET ASSETS	0.470.032	0.030.700		
EQUITY AND LIABILITIES	9	J		
EQUITY	4.844.883	4.851.878	100	
Subscribed capital and revaluation reserves	2.472.820	2.472.820		
Reserves	916.196			
Retained earnings	1.455.867	917.049		
Minority interest	0	0		
LIABILITIES	1.631.749	2.006.885		
CURRENT LIABILITIES	1.618.329	1.994.459		
Trade liabilities and other short-term liabilities	926.567	1.049.520		
Short-term Borrowings	0	0		
Short-term provisions	0	0		
Deffered Tax Liabilities	339.039	366.532		
Other Current Liabilities	219.204	438.563		
AccruedExpenses	133.519	139.845		
Liabilities related to disposal assets	133.319	139.643		
LONG TERM LIABILITIES	13.420	12.426		
Long-term Borrowings	0	0		
Trade payables and other long-term liabilities				
Long-term Provisions	13.420	12.426		
Long Term Tax Liabilities	6 476 632	6 959 763		
TOTAL CAPITAL AND RESERVES	6.476.632	6.858.763		
OFF-BALANCE-SHEET LIABILITIES	0	0	(	

# **Income Statement**

In 000 MKD

		IN 000 MKD			
		Previous Period	Curent Period	Indexes	
	Position	Year to date	Year to date	curent year / previous year	
1	Sales revenues	59.964.450	49.236.143	82	
1a	Revenues from domestic market	44.634.466	34.003.199	76	
1b	Revenues from foreign markets	15.329.984	15.232.944	99	
2	Cost of goods sold	58.447.272	48.059.485	82	
3	Gross Profit	1.517.178	1.176.658	78	
4	Administrative Costs	193.887	215.656	111	
5	Sales and Marketing Cost	564.983	697.942	124	
6	Provisions	0	-13	0	
7	Other operating revenues	26.715	15.700	59	
8	Impairement and Other operating Costs	132.579	69.135	52	
9	Operating profit	652.444	209.638	32	
10	Total Financial Revenue	35.712	54.218	152	
10a	Financial revenues from investment, loans granted and interest and exchange rate gains	35.712	54.218	152	
10b	Other Financial Revenue	0	0	0	
10c	Income From Associated Companies	0	0	0	
11	Total Financial Expenses	70.116	43.963	63	
11a	Financial expenses from interests and exchange rate losses	70.116	43.963	63	
11b	Other financial expenses	0	0	0	
110	Losses from Associates	0	0	0	
12	Profit from ordinary activities	618.040	219.893	36	
13	Net Profit from Discountinued activities	0	0	0	
14	Profit from ordinary activities before taxation	618.040	219.893	36	
. 0	Corporate tax	-72.044	-28.207	0	
16	Net profit	545.997	191.686	35	
	Net profit minority shareholders	0	0	0	
18	Net profit Majority shareholders	545.997	191.686	35	
19	Total other comprehensive income	-2.654	-184	0	
20	TOTAL COMPREHENSIVE INCOME	543.342	191.502	35	

#### Analysis of the operating profit by nature of costs

		Previous Period	Curent Period	Indexes	
Position		Year to date	Year to date	curent year / previous year	
1	Sales revenues	59.964.450	49.236.143	82	
2	Other operating revenues	26.715	15.700	59	
3	Changes in inventories of finished goods and work in progress	0	0	0	
4	Cost of trading goods sold	58.447.272	48.059.485	82	

		Previous Period	Curent Period	Indexes
	Position	Year to date	Year to date	curent year / previous year
5	Cost of consumed materials and other supplies	86.656	49.607	57
6	Cost of materials, spare parts and other inventory sold	0	0	0
7	Services	80.414	111.185	138
8	Other Expenditures	151.441	174.694	115
9	Service costs	291.147	322.933	111
10	Amortization And Depreciation	149.212	255.179	171
11	Impairment losses of Non-current assets	0	0	0
12	Impairment losses of current assets	1.435	1.793	125
13	Provisions	0	0	0
14	Other operating expenses	131.144	67.329	51
15	Operating profit	652.444	209.638	32

# Company **ОКТА АД - Скопје**Reporting period **01.01 - 31.12**Consolidated report **не**

### **CASH FLOW STATEMENT**

Position	Previous Period	Curent Period	Indexes	
A. CASH FLOWS FROM OPERATING ACTIVITIES	<u>-386.472</u>	<u>763.474</u>	<u>0</u>	
Profit for the period	545.997	191.686	35	
Adjustments for:	0	0	0	
Depreciation of property, plant and equipment	149.212	255.179	171	
Gain/Loss from impairment	1.435	1.793	125	
Increse/Decrese in Inventories	-406.984	279.625	0	
Increse/Decrese in Receivables-customers	-43.876	-382.956	0	
Increse/Decrese in advanse payments	0	0	0	
Increse/Decrese in other short-term receivables	-69.744	36.438	0	
Increse/Decrese in paid expenses for future periods	27.582	14.399	52	
Increse/Decrease in payables	199.203	122.950	62	
Increse/Decrese in received advanse payments	0	0	0	
Increse/Decrease in other short-term payables	-951.147	223.329	0	
Increse/Decrese in Deferred expenses	205.670	-5.539	-3	
Interest paid/received	-2.373	-6.769	0	
Dividends paid/received	-621	-683	0	
Tax expense	-37.872	38.364	0	
Capital gains/losses from sale of property, plant and equipment	0	00:004	0	
Capital gains/losses from sale of investments	0	0	0	
Other cash receipts and payment from operating activities	-2.953	-4.340	0	
B. CASH FLOWS FROM INVESTING ACTIVITIES		i i	_	
Cash payments to acquire property, plant and equipment, intangibles and other	<u>-60.430</u>	<u>-399.127</u>	<u>0</u>	
	-63.423	-406.579	0	
Cash receipts from sales of property, plant and equipment, intangibles and other long-term assets;	0	0	0	
Cash payments to acquire equity or debt instruments of other entities and interests in joint ventures	0	0	0	
Cash receipts from sales of equity or debt instruments of other entities and interests in joint ventures	0	0	0	
Cash advances and loans made to other parties (other than advances and loans made by a financial institution);	0	0	0	
Cash receipts from the repayment of advances and loans made to other parties (other than advances and loans of a financial institution);	0	0	0	
Interest paid/received	2.373	6.769	285	
Dividends paid/received	621			
Other cash receipts and payment from investing activities	021	683	110	
C. CASH FLOWS FROM FINANCING ACTIVITIES	64.425	402.000	0	
cash proceeds from issuing shares or other equity instruments;	<u>-61.425</u>	<u>-183.669</u>	<u>o</u>	
cash repayments of amounts borrowed;	0	0	0	
cash proceeds from issuing debentures, loans, notes, bonds, mortgages and other	0	0	0	
short or long-term borrowings;	0	0	0	
Cash payments to acquire minor interests	0	0	0	
Dividends paid	-61.425	-183.669	0	
Repurchase of own shares and stakes	0	0	0	
Cash payments by a lessee for the reduction of the outstanding liability relating to a finance lease.	o	0	0	
Net increase in cash and cash equivalents	500 227	190 670	^	
Cash and cash equivalents at beginning of period	<u>-508.327</u>	<u>180.679</u>	<u>0</u>	
	3.527.750	3.019.423	86	
D. Cash and cash equivalents at end of period	<u>3.019.423</u>	<u>3.200.102</u>	<u>106</u>	

Reporting period Year 01.01 - 31.12 2023

## Statement of changes in equity

In 000 MKD

					mo	OO MKD
Changes	Attributable to equity holders of the parent  Share Share Retained			Minority Interes	Total equity	
			Reserves		interes	
Balance at January 1, previous year	capital 2.472.820	premium 0	918.851	profit (Loss) 971.654	0	4.363.325
Shares issued	2.472.020	0	910.031	971.034	0	4.303.323
	0	0	0	0	0	0
Purchased treasury shares	0	0	0	0	0	0
Sold treasury shares	0		0	0	0	0
Conversion of securities	0	0	0		0	54F 007
Profit (Loss) for the financial period	0	0	0	545.997	0	545.997
Alocated profit for reservers	U	U	0	0	U	U
Alocated profit for dividends and other rewards (premiums) to	0	0	0	-61.785	0	-61.785
shareholders						
Alocated profit for rewards, premiums and other employee	0	0	-454	0	0	-454
benefits Other records						_
Other reserves	0	~	0	0	0	0
Revaluation of assets	0	0	0	0	0	0
Fair value adjustments of the investments available-for-sale	0	0	-2.200	0	0	-2.200
Realized capital gain from disposal of Investments available-for-	0	0	0	0	0	0
sale						
Recorded losses from subsidiaries from previous years	0	0	0	0	0	0
according to equity method						
Minority Interes	0	0	0	0	0	0
Defered tax assets	0	0	0	0	0	0
Recognised revunues and expenses, net	0	0	0	0	0	0
Exchange rate gains/losses	0		0	0	0	0
Other Increase/Decrease in Assets, net	0	0	0	0	0	0
Balance at December 31, previous year	2.472.820	0	916.197	1.455.866	0	4.844.883
Shares issued	0	0	0	0	0	0
Purchased treasury shares	0	0	0	0	0	0
Sold treasury shares	0	0	0	0	0	0
Conversion of securities	0	0	0	0	0	0
Profit (Loss) for the financial period	0	0	0	191.686	0	191.686
Alocated profit for reservers	0	0	545.997	-545.997	0	0
Alocated profit for dividends and other rewards (premiums) to	0	0	0	404.500	0	404 500
shareholders	U	0	0	-184.506	0	-184.506
Alocated profit for rewards, premiums and other employee	0	0	400	0	0	400
benefits	0	0	468	0	0	468
Other reserves	0	0	0	0	0	0
Revaluation of assets	0	0	0	0	0	0
Fair value adjustments of the investments available-for-sale	0	0	-652	0	0	-652
Realized capital gain from disposal of Investments available-for-	0	0	0		0	0
sale	U	٥	0	0	0	U
Recorded losses from subsidiaries from previous years		_		_	_	^
according to equity method	0	0	0	0	0	0
Minority Interes	0	0	0	0	0	0
Defered tax assets	0	0	0	0	0	0
Recognised revunues and expenses, net	0		0	0	0	0
Exchange rate gains/losses	0		0	0	0	0
Other Increase/Decrease in Assets, net	0	0	0	0	0	_
Balance at December 31, current year	2.472.820		1.462.009	917.049	0	
Dalatice at December 51, Current year	4.414.020	U	1.402.009	917.049	U	4.031.070