PRESS RELEASE

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3Q / 9M 2026 Financial Results

9M 2026 EBITDA reaches MKD 2,340 million, supported by higher sales volumes and positive inventory valuation effects

3Q 2026	3Q 2025	% difference	(in million MKD)	9M 2026	9M 2025	% difference
25,137	10,356	143%	**Sales revenue**	57,622	28,136	105%
1,217	418	191%	**Gross Profit**	2,959	971	205%
221	154	44%	**Operating costs**	619	458	35%
996	264	277%	**EBITDA**	2,340	513	356%
983	254	287%	**Profit before tax**	2,307	490	371%
880	232	280%	**Net Profit**	2,062	447	361%
297	260	15%	**Adjusted EBITDA***	1,127	564	100%

*Adjusted for inventory effect

During 3Q 2026, international oil markets remained highly volatile amid persistent geopolitical tensions and disruptions to regional and global supply. Tight supply conditions, combined with elevated freight and crude costs, continued to affect fuel prices and the broader market environment.

Against this backdrop, OKTA delivered a strong financial and commercial performance in the first nine months of 2026. EBITDA reached MKD 2,340 million, compared with MKD 513 million in 9M 2025, while profit before tax increased to MKD 2,307 million. The performance was supported by substantially higher sales volumes, improved commercial performance and inventory valuation gains.

Adjusted EBITDA, excluding inventory effects, reached MKD 1,127 million, double the MKD 564 million recorded in 9M 2025, demonstrating a substantial improvement in the underlying performance of the business.

Total sales volumes increased significantly during 9M 2026, supported by strong market demand and enhanced logistical flexibility. The use of the Thessaloniki–Skopje pipeline further strengthened OKTA's supply capabilities in a regional market facing tighter supply conditions. Sales revenue reached MKD 57,622 million, representing a 105% year-on-year increase, primarily driven by higher sales volumes in both domestic and export markets, alongside increased fuel prices.

In 3Q 2026, EBITDA increased to MKD 996 million from MKD 264 million in 3Q 2025, reflecting strong volume growth and a significant positive inventory valuation effect. Adjusted EBITDA increased to MKD 297 million, 15% higher than the corresponding period of 2025, while sales revenue more than doubled to MKD 25,137 million. Operating expenses increased by 35% in 9M 2026, mainly reflecting higher regulatory fees, personnel costs and other services supporting the Company's strategic growth initiatives.

Alongside its strong commercial performance, OKTA continued to support the domestic market through targeted, temporary fuel discount initiatives introduced during periods of exceptional international price volatility. Since March 2026, these initiatives have provided more than €7 million in market support, contributing to market stability and helping ease pressure across the fuel supply chain, while maintaining security and reliability of supply.

Beyond its financial performance, 3Q 2026 was also marked by the launch of the Program Guarantee campaign, reinforcing OKTA's commitment to fuel quality and quantity. The Company continued to advance its CSR agenda through targeted initiatives in environmental protection, road safety and education, strengthening its contribution to the communities in which it operates.

Looking ahead, fuel markets are expected to remain influenced by geopolitical developments, global economic conditions and supply-demand dynamics. OKTA remains focused on operational excellence, security and reliability of supply, disciplined capital allocation and the continued execution of its strategic initiatives, supporting sustainable long-term value creation for shareholders and other stakeholders.

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